



Please Put BOMA NJ in Your 2018 Budget!

It's that time of year – spending long hours, hunched over your computer, doing your 2018 budgets. Some items require proposals, most items have to be documented and any and everything you want to do next year has to be justified.

BOMA understands that renewing membership in January, attending monthly educational and networking meetings, going to the International Convention, furthering your education with classes or seminars, submitting your building for a TOBY, and taking part in the Golf Outing and Annual Holiday Party may be the last things on your mind.

So this is your reminder to include your BOMA plans in your 2018 budget!

Your Bottom-Line Savings - BOMA NJ dues are a legitimate operating expense. They can be budgeted either through a corporate budget or the individual building's budget. Being a member can help save building operating costs several times your per-square-foot dues. Your savings from our success in any of the areas below surpasses the cost of a membership, but that's just the beginning when you join BOMA New Jersey.

The Educational Advantage - BOMA NJ offers a variety of programs and seminars as well as offering BOMI Courses. These educational opportunities are designed to provide the best training available to real estate professionals and to enhance their knowledge while advancing their careers.

Discounts/Rebates - Your membership in BOMA New Jersey allows you to take advantage of BOMA International's negotiated exclusive discounts and rebates on purchases of: building supplies, office supplies, express shipping, merchant services and more. These savings can be substantial and the benefits are endless. Here are some examples below:

- Home Depot - Annual rebate incentive program of 2% on all qualifying pre-tax purchases.
- UPS - Competitive rates on UPS Shipping Services, savings up to 35%.
- Hertz - Year round discounts on daily, weekly, weekend and monthly rentals.
- OfficeMax - Savings from 31% to 88% off of the manufacturers' list price on your most frequently purchased items. You will also receive a 5% discount on over 12,000 products in the net priced catalog.
- Visit www.boma.org for more discounts and information.

Advocacy - BOMA NJ is constantly working with legislative officials and building code officials at local, state and federal levels. Our goal is to reduce unnecessary regulations, taxes and other costs that make it challenging for you to do business.

BOMA NJ Protects Your Assets - Owning property in New Jersey only delivers a good return if you protect the value of your investment.

BOMA's mission is to help owners, managers and allied partners maintain and grow the value of their investments and business interests.

For additional information please contact: BOMA NJ at 973-696-2914 or boma-nj@optimum.net